



January 15, 2020

Dr. Belle S. Wheelan, President  
Southern Association of Colleges and Schools  
Commission on Colleges  
1866 Southern Lane  
Decatur, GA 30033-4097

Dear Dr. Wheelan:

This letter serves as notification to the Southern Associate of Colleges and Schools Commission on Colleges of a new dual degree program being undertaken by the Darla Moore School of Business. The University of South Carolina, in partnership with La Universidad Austral, Buenos Aires, Argentina, will offer a dual doctoral degree effective Fall 2020.

Contact Information for both parties to the agreement are:

Robert Caslen  
President  
University of South Carolina – Columbia  
206 Osborne Administration Building  
Columbia, SC 29208

Rodolfo Rivarola  
Dean, IAE Business School  
La Universidad Austral  
Mariano Acosta 1611  
B1630FHB Pilar  
Buenos Aires, Argentina

Upon completion of the program, students will earn a Ph.D. in Business Administration from the University of South Carolina - Columbia and a Ph.D. in Business Administration from the La Universidad Austral, Buenos Aires, Argentina. Students must meet the degree requirements of each institution and each institution will award a separate degree. The research will be collaboratively supervised between the two institutions, it will be expected that dissertation committees will consist of faculty from both institutions. No changes are being made to the curriculum, admissions, or any other university policies. This degree has been approved by the USC Board of Trustees and the South Carolina Commission on Higher Education.

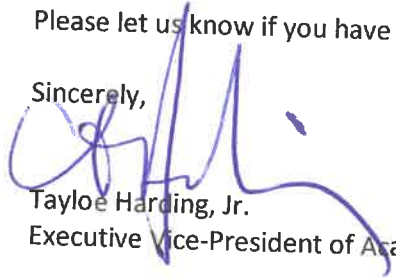
The University of South Carolina is accredited by the Southern Association of Colleges and Schools Commission on Colleges to award doctoral degrees. La Universidad Austral, Buenos Aires, Argentina is not accredited by SACS Commission on Colleges and the accreditation of University of South Carolina does not extend to or include La Universidad Austral, Buenos Aires, Argentina or its students. Further, although University of South Carolina agrees to accept certain course work from La Universidad Austral to be applied toward an award from University of South Carolina, that course work may not be accepted by other colleges or universities in transfer, even if it appears on a transcript from University of South Carolina. The decision to accept course work in transfer from any institution is made by the institution considering the acceptance of credits or course work.

Dr. Wheelan  
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We do not anticipate any new costs associated with this dual degree program. The signed Memorandum of Understanding and contact information for the program representative at La Universidad Austral, Buenos Aires, Argentina is attached.

Please let us know if you have any questions regarding this notification.

Sincerely,



Tayloe Harding, Jr.  
Executive Vice-President of Academic Affairs and Provost, Interim

TH/TH:ks

cc: Sabrina Andrews, Executive Director of Institutional Research, Assessment & Analytics  
Trena Houp, Interim Director of Academic Programs  
Donald Miles, Director of Institutional Effectiveness and Accreditation

Legal Office Coding: Collaboration Agreements



UNIVERSITY OF  
**SOUTH CAROLINA**

### Contract Approval Form

- The Board of Trustees has authorized only certain University officials to sign contracts on behalf of the University of South Carolina. Please read University policy BTRU 1.04 Authority to Sign Contracts or the summary on the following page to insure compliance.
- This form is to be completed and **two copies submitted with two\* copies of the proposed contract** to the Office of General Counsel, which is located in the Osborne Administration Building. The originating party should retain a copy of this form.

**\*Please submit three copies of the proposed contract if it has not yet been signed by the non-University entity.**

1. COLLEGE/DEPARTMENT NAME: Darla Moore School of Business/International Activities

Direct Contract Questions To: Amanda Birkenhauer Phone: 803-777-2969

Return To: Colby Williams 1705 College Street Close-Hipp 453


Name Building Room Number

2. CONTRACT WITH:  
Name: IAE Business School, Argentina

3. DESCRIPTION: (Goods and/or services to be procured, physical location, etc.)  
Ph.D. Dual Degree Doctoral Program in Business Administration

RECEIVED  
APR 29 2019

4. CONTRACT TERMS:  
Start Date: 8/1/2019 End Date: 7/31/2024 Renewal of Contract No: OFFICE OF GENERAL COUNSEL Contract Value: 181225.65  
(approximate if necessary)

5. LEGAL DEPARTMENT REVIEW:  
5-3-19 Henry White   
Date Name Signature

6. CERTIFICATION OF REQUESTING PARTY:  
I have read this contract entirely. I am satisfied with its description of the goods and services to be provided to the University (including, for example, warranties, delivery terms, acceptance period, and maintenance terms). I am also satisfied with the description of the University's obligations (including, for example, payment due dates, late charges, tax charges, insurance, and confidentiality requirements) and all other provisions of this contract, except as noted in any attached memorandum.

March 25, 2019 Kendall Roth  
Date Signature (Sign original in blue ink)

Kendall Roth Sr. Assoc. Dean, Int'l Programs & Partnerships 777-3604  
Name Title Phone

7. CERTIFICATION OF DEPARTMENT HEAD:  
I approve this contract. I am satisfied that it is consistent with departmental policy and resources and applicable requirements of the University Purchasing Department. I have obtained any approval required by my Dean or Vice President.

3/28/19 Peter Brews  
Date Signature (Sign original in blue ink)

Peter Brews Dean, Darla Moore School of Business 777-3176  
Name Title Phone

Allen Miller 4/26/19 Collaboration 4/26/19 606625  
Allen Miller, Vice Provost Date Global Carolina Certification Date Contract I.D. #

**AGREEMENT OF ACADEMIC COOPERATION**

**IAE BUSINESS SCHOOL, ARGENTINA**

**AND**

**THE UNIVERSITY OF SOUTH CAROLINA**

**DARLA MOORE SCHOOL OF BUSINESS**

**COLUMBIA, SC**

**UNITED STATES OF AMERICA**

for the

**DUAL DEGREE DOCTORAL PROGRAM IN BUSINESS ADMINISTRATION**

In order to advance academic collaboration between IAE Business School and Darla Moore School of Business, University of South Carolina (South Carolina) both institutions will cooperate in the development of a dual degree doctoral program. This program will provide opportunities for Ph.D. students to expand their learning and research and to enhance their academic mentoring by benefiting from faculty from both institutions.

**A. Purpose of the Program, Definitions, and General Principles**

The institutions seek to enhance and expand doctoral education for their Ph.D. students in Business Administration. Students will take course work and conduct research under the instruction and supervision of faculty from both institutions. Students will complete a dissertation supervised by faculty from each partner institution. Students receive Ph.D. degrees from each university upon completion of the degree requirements for each school. Transfer of academic credit between the institutions may be approved to meet academic program requirements.

In this agreement "home institution" refers to the institution at which a student is initially accepted and "host institution" to the institution which has agreed to receive a dual degree student. "IAE student" applies to students who are initially accepted at IAE, "South Carolina student" to students initially accepted at Darla Moore School of Business. "Dual degree student" corresponds to a student participating in the dual degree program.

The requirements for each degree must be fulfilled. Each institution will be the sole judge of whether a student has completed the requirement for the degree that it awards. Each institution will be the sole judge of whether or not a student has met any progression requirements for its degree. Each institution may change the requirements for their degree according to their own governance process and give notification to the partner institution. If a student does not meet the requirements for the award of the host institution's degree, the home institution reserves the right to award its own degree to the student.

At IAE, the Head of the PhD program approves applications for graduation upon completion of all IAE doctoral degree requirements.

At South Carolina, the Dean of the Graduate School approves applications for graduation upon completion of all South Carolina doctoral degree requirements.

**B. Eligibility for participation**

1. Each home institution will be responsible for selecting their participating students. Each home institution will nominate students to the host institution. The host institution shall make the final admission decision regarding those nominated based upon the existing admission criteria of the host institution.

2. Dual degree students must meet all eligibility requirements for admission to each doctoral program and must follow the normal application process for graduate admission to each institution.

3. Candidates who do not hold a degree from a U.S. institution, have not graduated from a program with English as the instructional language, or are not currently enrolled in a program with English as the instructional language, must submit a valid (two years old or less) test score demonstrating their command of the English language. The minimum score for the Test of English as a Foreign Language (TOEFL) is 80 (Internet-based) and 6.5 for the International English Language Testing System (IELTS) prior to beginning the program at South Carolina.

**C. Transfer of Academic Credit and Program Requirements**

1. Dual degree students may transfer academic credit from the home institution to meet some of the course requirements of the host institution. All transfer of academic credit must be pre-approved by the host institution.

2. Each institution has established degree requirements that must be met by student participants in order to earn the Ph.D. degree. Each institution will confer their Ph.D. degree to participants only upon completion of its own institution's specified requirements.

3. At South Carolina, the credit hour requirements for the Business Administration doctoral degree with an international business major area of concentration is at least 60 credit hours: 48 credit hours of course work and 12 credit hours of dissertation preparation. Dual degree students are required to complete at least 30 credit hours (three semesters) resident at South Carolina. With the approval of South Carolina, up to 24 credit hours from IAE may be accepted

and applied toward the South Carolina PhD degree, with a maximum of 18 credit hours applied to the course work requirements.

4. At IAE, students must meet the following progression requirements to continue after the first year (two semesters): 1) successful first year term paper, and 2) validation of all modules attended (>10). The first-year term paper will also be submitted to South Carolina and will be evaluated to meet the qualifying examination requirement.

5. The comprehensive exam will usually be taken at the end of coursework. In the event that a student participant has returned to the home institution prior to administration of the comprehensive exam, the comprehensive exam may be proctored at the home institution.

6. At South Carolina, a student participant is expected to make satisfactory progress toward completion of the Ph.D. degree. If a post-masters student is admitted to South Carolina with an assistantship, the student should anticipate no more than 3 years of assistantship support.

7. In the event that a dual degree student has returned to the home institution at the time of the dissertation defense, permission can be granted for the defense to be done via skype, teleconference, or similar long distance communication medium, as approved by the Graduate School.

#### **D. Program Structure**

1. Dual degree students will take foundational theory, research methods and functional (cognate) courses at IAE during their first two semesters in the doctoral program. This includes, but is not restricted to, statistics, quantitative methods, and qualitative methods, philosophy of science, economics, and foundations in organizational theory and strategy management.

2. Dual degree students will then matriculate to South Carolina for three semesters. The primary courses taken during this period will be to fulfill the international business requirements, as well as remaining methods and cognate courses to fulfill the doctoral degree requirements of South Carolina.

3. During the time students are at South Carolina, a paper or research project may be required of dual degree students to fulfill IAE program requirements. Such an activity(s) will be jointly supervised by faculty from IAE and South Carolina.

#### **E. Faculty Composition of Dissertation Committees**

1. The dissertation may be a single study or may consist of a minimum of three papers. Since dual degree students' research will be collaboratively supervised between the two institutions, it

will be expected that dissertation committees will consist of faculty from both institutions. Each institution's policies and regulations about faculty membership of dissertation committees will be respected.

2. At South Carolina, the Chair of the committee must be a regular member of the graduate faculty. A faculty member from the IAE may serve as co-chair of the committee, if receiving a term appointment to the Graduate faculty. Faculty members from IAE may serve as members of the dissertation committee as outside members, with no term appointment being necessary. At least one half of faculty members on the dissertation committee should be from the home institution and with at least one member from the host institution in the other half.

#### **F. Program Costs**

1. Dual degree students are eligible to receive funding from either the host or home institution, as available and governed by each institution's policies and funding availability.

2. At South Carolina, dual degree students will be considered on a competitive basis for graduate assistantship support that includes a salary and a reduction of tuition to the graduate resident rate. Those student participants who do not qualify for an assistantship may, under the terms of this agreement, be entitled to the graduate tuition rate, which provides reduced tuition. At IAE, tuition fees will be waived for students from South Carolina enrolled in the dual degree.

3. All individual expenses of dual degree students, including travel and room and board, are the responsibility of the individual student.

4. At South Carolina, dual degree student participants are required to enroll in the University's Student Health Insurance Plan while enrolled in the program or provide proof of comparable coverage. In addition, South Carolina students are required to purchase the Study Abroad Travel and Health Insurance policy while studying at IAE.

#### **G. Terms and Conditions**

1. This agreement shall be effective upon arrival and after signatures of both parties have been obtained.
2. Termination may occur by mutual agreement or at the request of one institution with six months written notice. If no activity occurs within five years, the agreement shall be considered terminated.
3. In the event of program termination, those student participants who are enrolled in the program shall be allowed to complete the program, with the agreed upon conditions, as long as they make academic progress toward degree completion.
4. This agreement is written only in English.
5. The parties agree to consult periodically concerning the status and progress of the program.

#### **H. Force Majeure**

Neither partner institution shall be liable for failure to perform its obligations under this agreement if such failure results from circumstances which could not have been contemplated and which are beyond the partner institution's reasonable control.

#### **I. Dispute Settlement**

Both partner institutions agree to amicably resolve any disputes arising from the agreement in accordance with institutional policies and regulations of each partner's institution and government.

#### **J. Intellectual Property**

The parties convene that this Agreement does not grant South Carolina or IAE any license of use or rights over the intellectual property of the other party. The use of trademarks and/or denominations representative of either party are strictly prohibited without the owner's written consent.

#### **K. Accreditation Disclaimer Statement**

South Carolina is accredited by the Southern Association of Colleges and Schools Commission on Colleges (SACS) to award Bachelor, Master and Doctoral degrees. IAE is not accredited by SACS Commission on Colleges and the accreditation of South Carolina does not extend to or



include IAE or its students. Further, although South Carolina agrees to accept certain course work from IAE to be applied toward an award from South Carolina, that course work may not be accepted by other colleges or universities in transfer, even if it appears on a transcript from South Carolina. The decision to accept course work in transfer from any institution is made by the institution considering the acceptance of credits or course work.

University of South Carolina

IAE Business School

  
Date  
Dr. Harris Pastides  
President, The University of South Carolina

  
Date  
Mr. Rodolfo Rivarola  
Dean, IAE Business school

  
Date  
Dr. Roberto Vassolo  
Head of IAE PhD program